

**Micro, Small, and Medium Size Enterprises
Competitiveness Project (MSME)**

Request for Quotations (RFQ)

nr. **MD-CEP-485634-GO-RFQ**

**Procurement of mobile weighing scales for
the National Road Transport Agency (ANTA)**

March 2026

Date: March 30, 2026

Project Title: MSME Competitiveness Project

Project ID No. P177895

Source of Funding: Loan No.: IBRD 9423-MD & Credit No.: IDA 7174-MD

Ref. number: MD-CEP-485634-GO-RFQ

To: Potential Suppliers

Dear Supplier,

1. You are hereby invited to submit a price offer for the supply of mobile scales intended for the inspection and weighing of the total mass, the permissible axle loads of cargo, and heavy-duty transport units (as per the table below)

#	Description of goods	Quantity
1.	Mobile weighing scale consisting of two (2) portable weighing platforms and a portable display indicator and leveling mats, designed for the inspection and weighing of the total mass, permissible axle loads of cargo of heavy-duty transport units	5 units

Information on technical specifications and required quantities is attached.

2. You must quote for all the items under any lot and for any lot (s) under this invitation. Price quotations will be evaluated for all the items together under each lot and each lot shall be evaluated separately and contract awarded to the firm(s) offering the lowest evaluated price for each lot or to the firm offering the lowest evaluated price for both lots. **Incomplete or partial Quotes will not be considered. Alternative quotations/options are not allowed.**
3. Your price quotation in the form attached in PDF format shall be submitted electronically. Your price quotation shall be submitted by e-mail to the following addresses:

E-mail for submission of the clarifications: piu@mded.gov.md
E-mail for submission of the quotations: procurementmgf@gmail.com
Only the notification of quotation submission must be sent to piu@mded.gov.md
4. The deadline for receipt of your quotation (s) by the Purchaser at the electronic address indicated above is: **April 16, 2026, 11:00 (local time)**. Late quotations will be rejected.
5. Your quotation in *English*, should be accompanied by general information about the bidder (**copy of registration certificate**) and adequate technical documentation and catalogue(s) and other material or pertinent information for each item quoted, including names and **addresses of authorized firms or distributors, which can provide service facilities for this type of equipment in the Republic of Moldova.**
6. Procurement of the required goods and services is carried out in accordance with the **Request for Quotations (RFQ)** as specified in the [World Bank's "Procurement Regulations for IPF Borrowers" dated November 2020](#) ("Procurement Regulations").

7. Your quotation(s) shall be submitted as per the following instructions and in accordance with the attached Contract. *The attached Terms and Conditions of Supply form an integral part of the Contract.*

- (i) **PRICES:** The prices shall be quoted for delivery **DDP Chisinau** (*MD-2001, Chisinau, Republic of Moldova, 6, Aleea Gării Street*) for imported goods, per INCOTERMS, 2020. **Prices can be quoted in any Bank member country currency, but no more than three currencies.**
- (ii) **EVALUATION OF QUOTATIONS:** Quotation determined to be substantially responsive to the technical specifications will be evaluated by comparison of the total price, excluding local taxes, at destination as per para above, converting to *Moldavan Leu* based on the selling exchange rate offered by the National Bank of Moldova (as published by the bank on <http://www.bnm.md>) on the date specified in Paragraph 4 of this RFQ.

In evaluating the quotations, the Purchaser will determine for each quotation the evaluated price by adjusting the price quotation by making any correction for any arithmetical errors as follows:

- (a) *where there is a discrepancy between amounts in figures and in words, the amount in words will govern;*
- (b) *where there is a discrepancy between the unit rate and the line-item total resulting from multiplying the unit rate by the quantity, the unit rate as quoted will govern.*
- (c) *If a Supplier refuses to accept the correction, its quotation will be rejected.*

- (iii) **AWARD OF CONTRACT:** The award will be made to the bidder offering the lowest evaluated substantially responsive quotation that meets the required technical specifications. The successful bidder will sign a Contract as per attached form of contract and terms and conditions of supply.
- (iv) **VALIDITY OF THE OFFER:** Your quotation(s) shall be valid for a period of *forty-five (45)* days from the deadline for receipt of quotation(s) indicated in Paragraph 4 of this Request for Quotation.

8. Further information can be obtained during office hours from *09:00 to 17:00 hours (Chisinau time)* from:

Public Institution “Project Implementation Unit of the World Bank Competitiveness Enhancement Project” 180, Stefan cel Mare, office 815, MD-2004, Chisinau, Republic of Moldova

Tel: (+373 22) 296 723, e-mail: piu@mded.gov.md

9. Inspections and Audits

- 9.1 The Supplier shall carry out all instructions of the Purchaser which comply with the applicable laws where the destination is located.
- 9.2 The Supplier shall permit, and shall cause its Subcontractors and consultants to permit, the Bank and/or persons appointed by the Bank to inspect the Supplier’s offices and all accounts and records relating to the performance of the Contract and the submission of the bid, and to have such accounts and records audited by auditors appointed by the Bank if requested by the Bank. The Supplier’s and its Subcontractors and consultants’ attention is drawn to **Clause 6. Fraud and Corruption of the Form of Contract**, which provides, inter alia, that acts intended to materially impede the exercise of the Bank’s inspection and audit rights constitute a prohibited practice subject to contract termination (as well as to a determination of ineligibility pursuant to the Bank’s prevailing sanctions procedures).

10. A prospective bidder requiring any clarification of the Invitation to Quote shall contact the Purchaser in writing at the Purchaser's address specified in the Paragraph 8. The Purchaser will respond in writing to any request for clarification, provided that such request is received no later ***than four (4) calendar days prior to the deadline for receiving of quotes.***
11. Please confirm by e-mail the receipt of this invitation and whether you will submit the price quotation(s).

Sincerely,

Aureliu Casian,
Executive Director

FORM OF CONTRACT MD-CEP-485634-GO-RFQ

THIS AGREEMENT number **MD-CEP-485634-GO-RFQ** made on _____, **2026**, between **Public Institution “Project implementation Unit of the Competitiveness Enhancement Project”, Fiscal Code 1006600003178**, having its principal place of business at *180, Stefan cel Mare, off. 815, MD-2004, Chisinau, Republic of Moldova, Tel: + 373 22 296723*, represented by *Aureliu CASIAN, Executive Director* (hereinafter called “the Purchaser”) on the one part and _____ (hereinafter called “the Supplier”) on the other part.

WHEREAS the Purchaser has invited quotation for **Procurement of the mobile weighing scales for National Road Transport Agency (ANTA)** within **MSME Competitiveness Project** to be supplied by Supplier, viz. *Contract ref. no. MD-CEP-485634-GO-RFQ*, (hereinafter called “Contract”) and has accepted the Quotation by the Supplier for the supply of goods under Contract at the sum of _____ (_____) hereinafter called “the Contract Price”.

NOW THIS AGREEMENT WITNESSETHES as follows:

1. The following documents shall be deemed to form and be read and construed as part of this agreement, viz:
 - a) *Form of Quotation; Terms and Conditions of Supply, Technical Specifications;*
 - b) *Addendum (if applicable).*
2. Considering payments to be made by the Purchaser to the Supplier as hereinafter mentioned, the Supplier hereby concludes an Agreement with the Purchaser to execute and complete the supply of Contract and remedy any defects therein in conformity with the provisions of Contract.
3. The Purchaser hereby covenants to pay in consideration of the goods supply and acceptance of Contract and remedying of defects therein, the Contract Price in accordance with Payment Conditions prescribed by Contract.
4. The validity of the contract is twenty-seven (27) months, of which three (3) months are allocated for the delivery of the mobile scales and twenty-four (24) months represent the warranty period.

5. Termination

5.1 Termination for Default

- (a) The Purchaser, without prejudice to any other remedy for breach of Contract, by written notice of default sent to the Supplier, may terminate the Contract in whole or in part:
 - (i) if the Supplier fails to deliver any or all the Goods within the period specified in the Contract, or within any extension thereof granted.
 - (ii) if the Supplier fails to perform any other obligation under the Contract; or
 - (iii) if the Supplier, in the judgment of the Purchaser has engaged in fraud and corruption, as defined in **Clause 6** below, in competing for or in executing the Contract.
- (b) In the event the Purchaser terminates the Contract in whole or in part, the Purchaser may procure, upon such terms and in such manner as it deems appropriate, Goods or Related Services like those undelivered or not performed and the Supplier shall be liable to the Purchaser for any additional costs for such similar Goods or Related Services. However, the Supplier shall continue performance of the Contract to the extent not terminated.

5.2 Termination for Insolvency

- (a) The Purchaser may at any time terminate the Contract by giving notice to the Supplier if the Supplier becomes bankrupt or otherwise insolvent. In such event, termination will be without compensation to the Supplier, if such termination will not prejudice or affect any right of action or remedy that has accrued or will accrue thereafter to the Purchaser.

5.3 Termination for Convenience

- (a) The Purchaser, by notice sent to the Supplier, may terminate the Contract, in whole or in part, at any time for its convenience. The notice of termination shall specify that termination is for the Purchaser’s convenience, the extent to which performance of the Supplier under the Contract is terminated, and the date upon which such termination becomes effective.
- (b) The Goods that are complete and ready for shipment within twenty-eight (28) days after the Supplier’s receipt of notice of termination shall be accepted by the Purchaser at the Contract terms and prices. For the remaining Goods, the Purchaser may elect:
 - (i) to have any portion completed and delivered at the Contract terms and prices; and/or
 - (ii) to cancel the remainder and pay to the Supplier an agreed amount for partially delivered Goods and completed Related Services and for materials and parts previously procured by the Supplier.

6. Fraud and Corruption

If the Purchaser determines that the Supplier and/or any of its personnel, or its agents, or its Subcontractors, consultants, service providers, suppliers and/or their employees has engaged in corrupt, fraudulent, collusive, coercive or obstructive practices (as defined in the prevailing Bank’s sanctions procedures), in competing for or in executing the Contract, then the Purchaser may, after giving 14 days notice to the Supplier, terminate the Supplier’s employment under the Contract and cancel the contract, and the provisions of Clause 5 shall apply as if such expulsion had been made under **Sub-Clause 5.1**.

7. Inspections and Audits

- 7.1 The Supplier shall carry out all instructions of the Purchaser which comply with the applicable laws where the destination is located.
- 7.2 The Supplier shall permit, and shall cause its Subcontractors and consultants to permit, the Bank and/or persons appointed by the Bank to inspect the Supplier’s offices and all accounts and records relating to the performance of the Contract and the submission of the bid, and to have such accounts and records audited by auditors appointed by the Bank if requested by the Bank. The Supplier’s and its Subcontractors and consultants’ attention is drawn to **Clause 6. Fraud and Corruption**, which provides, inter alia, that acts intended to materially impede the exercise of the Bank’s inspection and audit rights constitute a prohibited practice subject to contract termination (as well as to a determination of ineligibility pursuant to the Bank’s prevailing sanctions procedures).

Signature of the Purchaser:
FOR AND ON BEHALF OF

Signature of the Supplier:
FOR AND ON BEHALF OF

Name of Authorized Representative

Name of Authorized Representative

Purchaser Bank account details:

Supplier Bank account details:

FORM OF QUOTATION

_____ (Date)

To: **Public Institution "Project implementation Unit of the Competitiveness Enhancement Project"**
180, Stefan cel Mare, off. 815, MD-2004, Chisinau, Republic of Moldova, Tel: + 373 22 296723

We offer to execute **Procurement of mobile weighing scales for ANTA** within **the MSME Competitiveness Project**, MD-CEP-485634-GO-RFQ in accordance with the Conditions of Contract accompanying this Quotation for the Contract Price of _____ (amount in words and numbers) (_____) (name of currency) _____. We propose to complete the delivery and installation of Goods described in the Contract within a period of _____ **calendar days** from the effective Date of the Contract.

This Quotation and your written acceptance will constitute a binding Contract between us. We understand that you are not bound to accept the lowest or any Quotation you receive.

We hereby confirm that this Quotation complies with the Validity of the Quotation required by the proposal documents.

Authorized Signature: _____
Name and Title of Signatory _____

Name of Supplier: _____
Address: _____

Phone Number _____

Fax Number, if any _____

Terms and Conditions of Supply

Project Name: MSME Competitiveness Project

Purchaser: Project Implementation Unit of the Competitiveness Enhancement Project

Consignee: ANTA

1. Prices and Schedules for Supply

The description of the requested equipment is attached to the Terms and Conditions of Delivery.

Item	Quantity	Unit Price, DDP Chisinau without VAT	Local taxes VAT, etc. for one unit	Total Price, DDP Chisinau	Delivery Time, days
<i>1</i>	<i>2</i>	<i>3</i>	<i>4</i>	<i>5 = 2*(3+4)</i>	<i>6</i>
Mobile weighing scale consisting of two (2) portable weighing platforms, a portable display indicator and leveling mats	5				90

Note: In case of discrepancy between unit price and Total derived from unit price, unit price shall prevail. If a Supplier refuses to accept the correction, its quotation will be rejected.

2. **Fixed Price:** The prices indicated above are firm and fixed and not subject to any adjustment during contract performance.
3. **Delivery Schedule:** The delivery shall be completed as per above schedule but not exceeding **90 (ninety) calendar days** from contract signature. The Consignee will be responsible for receiving the equipment (*equipment - delivery and acceptance protocol will be signed between Consignee and Supplier*). The equipment will be stored in the Supplier's safety and guard premises under Supplier's responsibilities up to the moment when the equipment is to be delivered to ANTA office.
4. **Insurance:** The goods delivered under the Contract shall be fully insured in freely convertible currency against loss or damage during production, procurement, transportation, storage, and delivery. The insured value shall amount to 110 percent of the total value of the goods and shall apply for the route "Warehouse to Warehouse" on an "all risks" basis, including "War Risks." The Supplier shall arrange the cargo insurance and cover the payment thereof, designating the Buyer as the Beneficiary.
5. **Applicable Law:** The Contract shall be interpreted in accordance with the laws of the Republic of Moldova.
6. **Resolution of Disputes:** The Purchaser and the Supplier shall make every effort to resolve amicably by direct informal negotiation any disagreement or dispute between them under or in connection with the Contract. In the case of a dispute between the Purchaser and the Supplier, the dispute shall be settled in accordance with the country procedures.
7. **Delivery and Documents:** The Supplier shall send the following documents to the Purchaser:

- (i) copies of the Supplier's invoice showing goods' description, quantity, unit price, and total amount;
 - (ii) copies of the packing list identifying contents of each package;
 - (iii) manufacturer's or supplier's warranty certificate;
 - (iv) certificate of origin.
8. Payment for your invoice will be made as follows: payment will be made 100% on acceptance of the goods within thirty (30) days after the date of the Acceptance Certificate for the respective delivery issued by the Purchaser. The payments under the territory of Moldova (id est with local suppliers) will be made in Moldovan lei, equivalent by converting respective foreign currency amount using official exchange rate foreign currency/Moldovan Lei at the day of payment, as furnished by the National Bank of Moldova. For contracts entered by foreign suppliers the payment will be made in the currency quoted by the bidder/supplier in its quotation.
9. Warranty: Goods offered should be covered *for at least 24 months* from the date of delivery to the Consignee (*Insert here - name and address of the company for warranty services, period, schedule, etc.*). The supplier will provide a minimum 24 months manufacturer's warranty for the equipment and technical support services.
10. Packaging and Marking Instructions: The Supplier shall provide standard packing of the Goods as required to prevent their damage or deterioration during transit to their final destination, as indicated in the Contract.
The Supplier shall bear all risks in respect of delivery of Goods until its acceptance at final destination.
11. Defects: All defects will be corrected by the Supplier without any cost to the Purchaser within *15 (fifteen) calendar days* from the date of notice by Purchaser.
12. Force-Majeure: The supplier shall not be liable for penalties or termination for default if and to the extent that its delay in performance or other failure to perform its obligations under the Contract is the result of an event of Force-Majeure.

For purposes of this clause, "Force-Majeure" means an event beyond the control of the Supplier and not involving the Supplier's fault or negligence and not foreseeable. Such events may include, but not restricted to, act of Purchaser in its sovereign capacity, wars or revolutions, fires, floods, epidemics, quarantine restrictions, and freight embargoes.

If a Force-Majeure situation arises, the Supplier shall promptly notify the Purchaser in writing of such condition and the cause thereof. Unless otherwise directed by the Purchaser in writing, the Supplier shall continue to perform its obligations under the Contract as far as is reasonably practical, and shall seek all reasonable alternative means for performance not prevented by Force-Majeure event.

13. Failure to Perform: The Purchaser may cancel the Contract if the Supplier fails to deliver the Goods, in accordance with the above terms and conditions, in spite of a 10 (ten) day notice given by the Purchaser, without incurring any liability to the Supplier.
14. Delays: If the Supplier fails to deliver any or all of the goods by the date of delivery or perform the Related Services within the period specified in the Contract (as provided by Delivery schedule above), the Purchaser may without prejudice to all its other remedies under the Contract, deduct from the Contract Price, as liquidated damages, a sum equivalent to the percentage of 0.2% of the delivered price of the delayed goods or unperformed services for each day or part thereof of delay

until actual delivery or performance, up to a maximum deduction of the percentage of ten (10)% of the contract price.

15. If the Purchaser fails to pay for the goods in 30 (*thirty*) days after delivery of equipment a sum equivalent to the percentage of 0.2% for each day of the price of goods or services will be paid to the Supplier, up to a maximum addition of the percentage of ten (10) % of the contract price.

16. Required Technical Specifications

General objective of the procurement: Verification and static recording in traffic of axle loads and total mass of overloaded or overweight vehicles, with the establishment, registration, and calculation of the respective fees, as well as the application of sanctions and enforcement measures in accordance with the provisions of the Fiscal Code of the Republic of Moldova and the Contravention Code of the Republic of Moldova. These inspections are carried out by the National Road Transport Agency in accordance with Law No. 131 of 08.06.2012 “On state control over entrepreneurial activity,” as well as the monitoring and control of transport operations on public roads in compliance with the admissible mass and dimension limits, based on the Road Transport Code of the Republic of Moldova, the Fiscal Code of the Republic of Moldova, the Roads Law No. 509 of 22.06.1995, Government Decision No. 151 of 09.03.2022 on the organization and functioning of ANTA, and Government Decision No. 326 of 18.05.2022 approving the Regulation on authorization, control, and performance of transport operations on public roads with weights and/or dimensions exceeding the admissible limits.

Verification, measurement, and comparison of each vehicle axle load, total mass, and GVW against the limits established by legislation, with discrepancies and data to be recorded in the weighing ticket, which will subsequently be printed for attachment to procedural acts and handed to the driver or their legal representative.

Compliance requirements. The scales must be measuring instruments subject to legal metrological control and must meet the essential and procedural requirements established by the Metrology Law No. 19 of 04.03.2016 and the applicable Legal Metrology Norms in force in the Republic of Moldova for vehicle weighing instruments - PML 2-01:2014 “Measurement of axle loads and total mass of vehicles.”

GENERAL REQUIREMENTS

All goods and materials must be new, unused, of the latest and most current models, incorporating all recent improvements in design and materials, unless otherwise stated in these specifications. The Supplier is obliged to deliver goods that are new and previously unused. **The Supplier must submit the certificate (declaration) issued by the Manufacturer/Re-seller or its authorized representative in the Republic of Moldova, certifying that the goods and their integral parts are original products. The proposed equipment must be certified and approved to be registered and used on the territory of the Republic of Moldova.**

The supplied equipment must be capable of working in the conditions of the Republic of Moldova. Temperature ranges from -20⁰C to +40⁰C and humidity ranges from 5 to 100 percent.

SPECIFIC DETAILS AND TECHNICAL STANDARDS (MINIMUM)

Bidders shall indicate the name of the manufacturer and the proposed model as well as complete information on the proposed specifications. Bidders must complete the mandatory cells as well as indicate the required information for the proposed equipment.

Technical Specifications

Mobile weighing scale consisting of 2 portable weighing platforms, portable display indicator and leveling mats

Minimum Technical Requirements		Specifications of the proposed model ¹	Units	Requested warranty	Proposed warranty
Scale Platforms					
Capability to measure the load on each wheel	Up to 10.000 kg		5	24 months	
Capability to measure the axle load	Up to 20.000 kg				
Accuracy class (according to OIML)	Not less than accuracy class IIII (four)				
IP protection class	Waterproof, dustproof, and vibration-protected, <u>min. IP65</u>				
MANDATORY. Possibility of determining the total mass of the entire vehicle (or vehicle combination), after weighing all axles of a vehicle (or vehicle combination)					
MANDATORY. Possibility to set up the weighing platforms for use without auxiliary equipment (such as frames or special guides)					
Length of the weighing plate (platform)	Min. 800 mm / Max. 1200 mm				
Width of the weighing plate (platform)	Min. 350 mm / Max. 550 mm				
Height of the weighing plate (platform)	Max. 20 mm				
Weight of the weighing plate (platform)	Max. 20 kg				
Operating temperature range	-20 ⁰ C ...+ 40 ⁰ C				
Wireless interface	Mandatory				
Power Supply	Integrated rechargeable power				

¹ Manufacturer name and model shall be specified in the proposed specifications, with technical description and catalog product images attached.

	source by 12V car battery or AC adapter				
Processing unit					
Possibility of printing	<p>Built-in high-speed printer, min 25mm/s</p> <p>Possibility to print in Romanian and English minimum the following data:</p> <ul style="list-style-type: none"> • Weighing receipt number • Scale serial number • Sequential number of the weighed axle • Load of each weighed axle • Total mass of the vehicle or vehicle combination, obtained by summing the loads of all axles • Name of the institution that performed the weighing • Date and time of weighing 				
Display	TFT/LCD screen				
Connectivity	Wireless and Cable Interface connectivity to Scale Platforms, Remote Display and/or PC USB and RS-232				
Power source	Integrated rechargeable battery with built-in charger, Recharge by 12V car battery and AC 230V, 50/60Hz, ensuring minimum 8 hours of operation without recharging.				

Total weight, including storage case	Max. 8 kg				
Operating temperature range	-10 ⁰ C...+40 ⁰ C				
OS/Software					
Compatible with axle load and gross mass determination, supports dynamic weighing (≤ 8 km/h)					
Configurable to allow drafting and modification of reports and/or exporting to other IT systems for processing					
OPTIONAL: It shall allow modification of fields and deviations exceeding maximum admissible limits, in line with amendments to the Regulation on road transport exceeding total mass, axle loads, and/or maximum dimensions					
Cable and Wirless conectivity for data transfer with the scale platforms					
Leveling mats					
Quantity of leveling mats supplied with a single weighing plate	Not less than 2				
Length of a leveling mat	Min. 2500 mm / Max. 2800 mm				
Weight of a leveling mat	Max. 20 kg				
Height of the leveling mat	Max.20 mm (appropriate for the height of the scale platform)				
Type of leveling mat	Flexible – to allow wrapping, folding, or compact packing, for easy storage in the vehicle during transport				
Transport case	Optional Made of robust material, with dust and water protection rating of IP65				

Accesories and Extras					
Remote display	LED display for measured values, not less than 400mm wide, text not less than 100mm height. Waterproof, Wireless and cable connectivity				
Connecting cable 12V	Plug ISO 4165 Compatible with the equipment for charging of the platforms/processing unit				

IMPORTANT ! Only original equipment models supplied by the manufacturer will be accepted. Any re-engineering or modification of the proposed equipment is strictly prohibited and will not be accepted. The Supplier shall be responsible for the delivery and testing of the equipment, as well as for providing instructions to ANTA personnel regarding the proper use of the supplied equipment. In addition, the Supplier shall issue training certificates for ANTA personnel.

Performance Parameters

Supplier confirms compliance with above specifications {**In case of deviations supplier to list all such deviations**}.

NAME OF SUPPLIER _____

Authorized Signature _____

Place: